![CSTA Container Self-Storage & Traders Association logo]

CSTA

Container
Self-Storage & Traders
Association

CSTA 2023 MEETING

SPONSORS AND EXHIBITORS

RADISSON BLU MANCHESTER AIRPORT
27/28 JUNE 2023

APPROVED BUSINESS FINANCE

Approved Business Finance is a well-established UK-based financial services company. With a user-friendly website at www.approvedbusinessfinance.co.uk, the company offers a comprehensive range of financial solutions to businesses of all sizes. Their expert team specializes in providing funding options such as business loans, asset finance, invoice finance, and commercial mortgages.

With a commitment to exceptional customer service, Approved Business Finance aims to understand the unique requirements of each client and provide tailored financial solutions that meet their specific needs. They work closely with a network of trusted lenders and financial institutions, ensuring access to competitive rates and favourable terms.

Through their website, clients can conveniently apply for finance, and the company prides itself on quick response times and efficient processes. Approved Business Finance takes pride in its transparency and strives to build long-lasting relationships with their customers based on trust and reliability.

Whether a business needs working capital, equipment financing, or assistance with cash flow management, Approved Business Finance offers a trusted platform to access flexible and reliable funding solutions.

www.approvedbusinessfinance.co.uk

BASIL FRY

Basil Fry & Company, with its unrivalled legacy of over four decades, is proud to be a trusted name in the field of specialist insurance brokerage for the UK's self-storage and removals industries.

Offering a unique, comprehensive suite of insurance products, Basil Fry ensures clients' business assets and customer goods are protected against unexpected eventualities. Their deep understanding of the industry's intricacies allows them to provide tailored solutions that address each client's unique risks and challenges. Alongside their expertise in the sector, Basil Fry & Company's dedicated customer service sets them apart, fostering long-term partnerships based on trust and satisfaction.

As part of their commitment to advancing the self-storage industry, Basil Fry & Company is delighted to be a sponsor of the Container Self Storage Association Meeting in Manchester. They look forward to engaging with attendees, sharing insights, and exploring avenues for growth and improvement within the industry.

https://basilfry.co.uk/

EXPLORAGE.COM

Explorage.com evolved from a desire to make life easier for people. This remains our mission in everything we do for all in the self storage community – from storage owners to end users.

We're committed to empowering all storage operators by boosting their visibility and accessibility. Gone are the days when smaller operators were overlooked in favour of larger competitors. With Explorage.com, customers can easily find, research and reserve the right space for them. With our standard package fess, storage operators pay just 2 week's rent for a reservation and only when a customer successfully moves in.

Led by user and industry feedback, in April 2023, the latest Explorage.com platform launched. It's easy to list a facility in minutes and businesses are encouraged to showcase what makes their site special by uploading photos, videos and FAQs. Google reviews give the customer confidence about who they will be storing with, and uniquely it provides the ability to reserve instantly 24/7.

Through our Premium+ service we are also pleased to be working with storage owners directly, offering remote management services for external storage sites, so that they can step away from the day-to-day operations. This service is tailored to suit the needs of each owner.

www.explorage.com

1ST CONTAINERS

1st Containers, one of the UK's leading providers in the container industry, is excited to be sponsoring the Container Self Storage Association Meeting in Manchester.

With an extensive catalogue of containers, ranging from standard storage units to bespoke, customised solutions, 1st Containers provides top-tier quality and service to a diverse clientele. Their expert team handles each project with meticulous care, from understanding clients' unique requirements to delivering and installing the perfect container.

In addition, 1st Containers stands by their commitment to eco-friendly practices, offering a wide range of refurbished containers, championing a circular economy. At the heart of 1st Containers lies a passion for innovation and customer satisfaction, a commitment they're excited to share at the conference.

As proud members and supporters of the self-storage industry, 1st Containers looks forward to engaging in dynamic discussions, learning from peers, and driving the industry towards new heights.

www.1stcontainers.co.uk

MONTEED
HARDWARE DISTRIBUTION

stora

MONTEED

Monteed container locking systems are innovative and secure solutions designed to enhance the safety and protection of cargo containers during transport and storage. These systems employ advanced technologies and robust mechanisms to prevent unauthorized access and tampering.

One of the key features of Monteed container locking systems is their high level of security. They utilize advanced locking mechanisms that are resistant to physical attacks, including cutting, drilling, and picking. This ensures that the contents of the container remain safe and secure throughout the shipping process.

Additionally, Monteed locking systems often incorporate electronic components for added security. These may include biometric scanners, keyless entry systems, or RFID technology, allowing only authorized personnel to access the container. Some systems even have remote monitoring capabilities, enabling real-time tracking of the container's location and status.

Monteed container locking systems are also designed with ease of use in mind. They are user-friendly and can be easily integrated into existing container infrastructure. Installation and setup are typically straightforward, and the systems are compatible with various container types and sizes.

Furthermore, these locking systems provide a layer of deterrence against theft and unauthorized access. The visible presence of a sturdy and advanced locking system acts as a deterrent to potential criminals, reducing the risk of cargo theft and vandalism.

In summary, Monteed container locking systems offer a combination of advanced security features, user-friendliness, and deterrence against theft. They provide peace of mind to shippers and cargo owners, ensuring that their goods are protected throughout the supply chain.

www.monteed.com

STORA SYSTEMS

Stora is a leading provider of innovative software solutions for container self-storage facilities. With their cutting-edge technology, Stora has revolutionized the way container self-storage businesses operate, streamlining processes, and enhancing customer experiences.

Stora's software solutions offer a comprehensive suite of features designed to optimize every aspect of container self-storage management. Their intuitive and user-friendly interface allows facility owners to effortlessly manage reservations, track inventory, and automate billing processes. This simplifies day-to-day operations and ensures smooth customer interactions.

One of the key strengths of Stora's software is its robust security features. Container self-storage facilities handle valuable belongings, and Stora understands the importance of safeguarding them. Their software provides secure access controls, digital surveillance integration, and real-time monitoring capabilities, ensuring the highest level of security for both customers and facility owners.

Stora's software also offers advanced reporting and analytics tools, enabling facility owners to gain valuable insights into their business performance. Through data-driven metrics and visualizations, owners can make informed decisions, optimize resource allocation, and identify areas for growth and improvement.

Moreover, Stora's software solutions are highly scalable, accommodating facilities of all sizes, from small businesses to large enterprise operations. Their flexible and customizable platform can be tailored to suit specific needs and seamlessly integrated with existing systems, enhancing efficiency and minimizing disruptions during implementation.

Overall, Stora's software solutions empower container self-storage businesses to operate more effectively, improve customer satisfaction, and stay ahead in a competitive market. With their comprehensive feature set, robust security measures, and scalability, Stora is a trusted partner for businesses in the container self-storage industry.

www.stora.co