



Container Traders

Conference & Networking Meeting

Thursday 13 September 2018

**Van der Valk (Airport) Hotel
Rotterdam Blijdorp, The Netherlands**

CONFERENCE AGENDA

- **Networking Lunch**
- **Afternoon Conference and Discussion Sessions**
 - **Evening Cocktail Reception**

Container Traders Conference & Networking Meeting

Meeting Agenda

12:30 Arrival and Registration
Networking Lunch

13:30 Session 1

- **Introduction from the CTIA**

Patrick Hicks
General Secretary, CTIA

- **Waterborne-paints – knowledge for container traders**

- How does this new coating specification affect traders?
- Quality awareness for traders
- Waterborne paint – specifying requirements

Philip Eastell
Deputy Head of Marketing
Container Coatings
Chugoku Marine Paints

Christoph Broesamle
Group Project Manager
Container Coatings
Hempel China

- **CTIA “Reliable Trader” Brand**

- The establishment of an accreditation scheme for reliable traders has been proposed
- CTIA Members would be able to promote themselves using a “CTIA Reliable Trader” brand
- Draft Guidelines will be prepared in readiness for Members to discuss at the meeting

Colin Rubery
Technical Secretary, CTIA

- **Container Conversion Opportunities**

- First-hand experiences from companies involved in container conversion
- Issues faced
- Ideas for future development of the market for converted containers.

Open forum
(with speakers’ names to be confirmed)

- **Standard container sale agreement**

- A proposal for a Standard container sale agreement

Johannes Schlingmeier
Managing Director
xChange Solutions GmbH

15:30 Refreshment Break

16:00 Session 2

- **CSC Awareness**

- A focus on sections of the Convention for Safe Containers relevant to traders

*Colin Rubery
Technical Secretary, CTIA*

- **SOC traded containers**

- Inspection criteria for traded containers
- How it affects traders, neutralisation requirements

- **BIC- BoxTech for traded containers**

- Data base for traded containers flagging units as sold
- Demonstration of opportunities for the BoxTech
- An open discussion how about the benefit for container traders

*Doug Owen
Secretary-General
BIC – Bureau International de Containers*

- **Reefer gas – regulations and obligations for traders**

- Summary of the laws governing trading of reefers charged with various gases
- Contaminated gases and risks

*Mark Bennett
President, Sun Intermodal*

17:30 Summary of Discussion and Review of CTIA Action-Items

17:40 Networking Reception for all participants