Container Traders
Conference & Networking Meeting

Thursday 13 September 2018
Van der Valk (Airport) Hotel
Rotterdam Blijdorp, The Netherlands

CONFERENCE AGENDA

- Networking Lunch
- Afternoon Conference and Discussion Sessions
  - Evening Cocktail Reception
Container Traders Conference & Networking Meeting

Meeting Agenda

12:30 Arrival and Registration
Networking Lunch

13:30 Session 1

- Introduction from the CTIA
  
  Patrick Hicks  
  General Secretary, CTIA

- Waterborne-paints – knowledge for container traders
  
  - How does this new coating specification affect traders?
  - Quality awareness for traders
  - Waterborne paint – specifying requirements
  
  Philip Eastell  
  Deputy Head of Marketing  
  Container Coatings  
  Chugoku Marine Paints
  
  Christoph Broesamle  
  Group Project Manager  
  Container Coatings  
  Hempel China

- CTIA “Reliable Trader” Brand
  
  - The establishment of an accreditation scheme for reliable traders has been proposed
  - CTIA Members would be able to promote themselves using a “CTIA Reliable Trader” brand
  - Draft Guidelines will be prepared in readiness for Members to discuss at the meeting
  
  Colin Rubery  
  Technical Secretary, CTIA

- Container Conversion Opportunities
  
  - First-hand experiences from companies involved in container conversion
  - Issues faced
  - Ideas for future development of the market for converted containers.

  Open forum
  (with speakers’ names to be confirmed)

- Standard container sale agreement
  
  - A proposal for a Standard container sale agreement
  
  Johannes Schlingmeier  
  Managing Director  
  xChange Solutions GmbH
15:30 Refreshment Break

16:00 Session 2

- **CSC Awareness**
  - A focus on sections of the Convention for Safe Containers relevant to traders

  *Colin Rubery*
  *Technical Secretary, CTIA*

- **SOC traded containers**
  - Inspection criteria for traded containers
  - How it affects traders, neutralisation requirements

- **BIC- BoxTech for traded containers**
  - Data base for traded containers flagging units as sold
  - Demonstration of opportunities for the BoxTech
  - An open discussion how about the benefit for container traders

  *Doug Owen*
  *Secretary-General*
  *BIC – Bureau International de Containers*

- **Reefer gas – regulations and obligations for traders**
  - Summary of the laws governing trading of reefers charged with various gases
  - Contaminated gases and risks

  *Mark Bennett*
  *President, Sun Intermodal*

**17:30 Summary of Discussion and Review of CTIA Action-Items**

**17:40 Networking Reception for all participants**